

# Primo Radial Shockwave therapy unit



“Shockwave therapy can help patients who have had little or no success with other forms of treatment”



The Primo radial shockwave EMS560 is a radial wave therapy (RWT) device designed to deliver extracorporeal radial wave energy created by an electromagnetic projectile mechanism. The energy impulse transmitted to the tissue creates the counter-irritation effect that modulates pain, improves local blood circulation and increases lymphatic drainage.

Radial wave therapy with the Primo radial shockwave unit is indicated for applying radial wave energy to the muscle, connective and bone tissue for pain relief and tissue regeneration.



“The unit is small, compact, portable and lightweight with less noise and vibration compared to a conventional compressor driven system”



The Primo radial Shockwave EMS560 provides energy through an electro mechanical process as opposed to compressed mechanical energy, thereby providing a more comfortable patient experience. If you are comparing with competitor units you will see our energy is measure in Joules instead of bars (the units of pressure measurement).

The unit includes a number of recognised treatment suggestions for a range of common patient conditions as recognised by the UK's National Institute for Health & Clinical Excellence (NICE). You have the option to save personal set-ups and as always the system is simple and intuitive to use. One of the strongest cases for the use of shockwave therapy is that it effectively takes the tissue from a more chronic to a more acute state and in doing so stimulates the body's natural repair process.



“Patients comment that they experience immediate and sustaining pain relief”



Shockwave therapy is recommended in the UK by NICE (The National Institute for Health & Clinical Excellence) by private health insurers and recognised by leading orthopaedic hospitals and professional sports organisations nationally.

With the average treatment taking approximately 10 minutes and usually over 4-6 treatments, depending on the condition being treated, shockwave therapy practitioners should experience better outcomes from the treatments, increased income as a result of a higher turnover of patients and many endorsements and personal recommendations.

Experience for yourself the effect on turnover and financial viability of owning and using the EMS560 Radial Shockwave Therapy Device for your own clinic or department.



"We took the very best from the Shockwave Therapy units on the market, listened to what the therapists wanted via consultation exercises and designed and manufactured the 'go-to' device for Physiotherapists, Chiropractors, Osteopaths and Sports Therapists, for size, function and intuitive-use." James Greenham MD



- Large colour touchscreen technology
- Preset treatment suggestions for -common injuries as recognized by NICE
- 16 user-defined treatment set-ups
- Energy levels from 60-180mJ (equivalent 1-5 bar)
- Pulse frequencies from 8-22Hz
- Burst mode for Trigger Point treatment therapy
- Positive and negative shockwave counter to suit your preference
- Shockwave counter with value preset
- Total treatment energy display

#### Technical Specification

Power input: 100-240Vac 50/60Hz, max. 400VA

Size (h/w/d): 100 x 237 x 333mm

Weight: 4.5kgs

Applicator size (L x D): 211 x 39mm

Applicator head lifetime: 2,000,000 shocks

Applicator tip sizes: 6, 15 and 25mm

Energy (per shock): 60, 90, 120 or 180mJ

Frequency: 8, 10, 15 and 22Hz

Burst mode: 8 pulses per switch press



Accessories

Servicing

Maintenance



**"The hand piece design makes it easy to hold and manoeuvre. It protects against adverse vibrations and avoids painful 'trigger' positions that can come about when carrying out treatments over a prolonged period of time, which is beneficial for the therapist"**

When you buy a Primo radial shockwave unit from EMS PHYSIO LTD you are also buying the experience, knowledge and support of the team behind the design and manufacture. From familiarisation training so that you can understand the function of the unit to after-sales support and servicing as well as sales of spares, we are all here for you. We provide our support globally using communication technology to talk with you no matter where you are in the world .

There is relatively little maintenance required for this device. The user should inspect the unit visually and monitor for wear and tear. The treatment tip will wear down in time, depending on the number of treatments performed. If you take care when using the hand piece, always with a silicone cap, cleaning regularly inside with a cotton bud and changing the applicator tip regularly the shockwave generator will reach 3-4 million shocks before any signs of degradation. That works out on average 1000/1500 treatments



## How to buy

### LEASE to OWN

Retail price for the Primo radial shockwave unit is £5,950  
Our partners Complete Leasing Solutions can help you find a great rate for you lease arrangement. Typically at the end of the term for less than one of the monthly payments, a remaining fee transfers ownership from the funder to you.

Usually arranged with two days from enquiry stage to sign off, the lease arrangement is made via email, phone and e-signed secure documents with full transparency and the backing of an accredited, experienced and friendly FCA regulated finance team

Net equipment cost	£5,950.00			
Business type	Established Business			
Term	2 Years	3 Years	4 Years	5 Years
Monthly payment	£306.43	£214.20	£173.74	£142.80
Weekly cost	£70.71	£49.43	£40.09	£32.95
Tax Relief	£1,470.86	£1,542.24	£1,667.90	£1,713.60
Net cost after tax relief	£5,883.46	£6,168.96	£6,671.62	£6,854.40

All figures quoted are indicative only and subject to VAT and final underwriting. A documentation fee of £150.00 + vat is payable with the first rental together with an annual service fee of £40.00 + vat. Leasing is 100% allowable against taxable profits. The above tax relief figures assume 20% small profits rate and may demonstrate self-financing. For exact taxation benefits relevant to your business it is recommended that you seek professional financial advice from your accountant or tax advisor.

#### Key features

##### Leasing available from just £1000 + VAT

Asset become even more affordable. No upper limi

##### Alternative form of credit

Existing facilities remain unaffected

##### Tax advantages

Lease payments are 100% tax allowable

##### Total solution finance

Finance the equipment, installation and services

##### Fast decisions

Credit approval secured within a few hours

##### Flexible upgrade paths

Upgrade or settle at any point throughout the term



## Professional review

“We found our communications with EMS Physio to be efficient, professional and, at the same time, friendly. The shockwave unit arrived quickly and in good order and came with an easy to use manual. They made a follow up call to me to check if I was happy using the equipment and this gave me a lot of confidence in the company. Thank you EMS”

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